

Ronualdo T. Batusin

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Summary

A designer who is not only competitive, but also efficient in performing his duties and responsibilities. I have knowledge in marketing and sales, interior and furniture design, and managing people as evident from my work experience. Since I have worked in different fields, it had given me an advantage in understanding the different work environment and strategies to be successful in performing my duties. *Key skills include:*

CAD | SketchUp | Vray Rendering | Photoshop | Sales | Management

Experience

Clear Export Industries, Inc., Mandaue City, Cebu, Philippines
Interior and Furniture Designer, 09/2018 - Present

Being the Designer of the company, I designed the 2019 catalog in which we displayed during the Philippine International Furniture Show last March 2019. I am also the local project coordinator since the company manufacture export furniture to countries such as the United States.

- I research and develop new designs, using existing materials such as wood veneers and solid wood, and research possible materials to incorporate to our future items.
- As a project coordinator, I manage several personnel in the PRD department to oversee the progress of the items, meet with foreman, color technicians and upholsterer to discuss items and developments for clients and coordinating 10 projects at a time.
- Give instructions to the CAD team on different projects indicating the materials to use to be efficient in producing drawings for production.
- Monitor the progress of all local custom projects by creating a progress report sheet, email to respective supervisors to make things easier to discuss during the meeting.
- Brought new clients to the company with my connections in the design community and producing big accounts with our projects from realty developers.
- Improved my monitoring and tracking skills by coordinating with all our suppliers and contractors in order to deliver the items on time and ahead of schedule.

Cucina Mobili Inc., Mandaue City, Cebu, Philippines
Account Executive, 06/2015 - 01/2018

As an Account Executive, I introduce products to our clients and design firms. Giving them information about Dada Kitchen and Gaggenau appliances. Designing kitchens is one of my duties, but closing accounts to produce sales is my top most goal.

- Four months into being hired, I closed the first account for the company in its first year of operation, giving a head start with its competitors in the high end kitchen market.
- Closing another three accounts in my 2 years in the company achieving the quota set by the management increasing company's profitability within 2 years.
- Being a pioneer employee and have closed more accounts, I train new hired employees to give them a picture on the scope of work in the company.

Education

Bachelors of Science in Interior Design, 2015, University of San Carlos, Cebu City, Philippines

Language

English, Proficient and Fluent | Filipino, Native and Fluent